



FIRST THINGS FIRST

ARIZONA EARLY CHILDHOOD DEVELOPMENT & HEALTH BOARD YUMA REGIONAL PARTNERSHIP COUNCIL

Call to Order

A Regular Meeting of the First Things First – Yuma Regional Partnership Council was held on Thursday, April 16, 2015 at 4:30 p.m. The meeting was held at the Yuma Community Food Bank, 2404 E. 24th Street, Yuma, Arizona 85365.

Member Turner called the meeting to order at approximately 4:35 p.m.

Members Present:

Mary Beth Turner
Judy Watkinson
Rebecca Ramirez
Ricardo Perez
Pilar Moreno
Janell F. Johnson

Members Absent:

Rev. Dr. Darren C. Hawkins, Chair
Irene Garza, Vice Chair
Dr. Mario Ybarra
Kim Fanning
Gloria Coronado

Conflict of Interest

Member Turner asked the Regional Council members if there were conflicts of interest regarding items on this agenda. There were none at this time.

Consent Agenda

Member Perez moved to approve the matters on the Consent Agenda, seconded by Member Watkinson. Motion carried.

Recommendations on Request for Grant Application (RFGA) Awards

Member Watkinson moved to approve the Request for Grant Application Award recommendations of the Review Committee and to forward the award recommendations to the Board, seconded by Member Moreno. Motion carried.

Governance Policy: Second Read

Member Ramirez moved to approve the Yuma Regional Partnership Governance Policies, seconded by Member Perez. Motion carried.

2014 Needs and Assets Report Update

Rudy J. Ortiz, Regional Director, shared some changes in the Needs and Assets Report among which include revised timelines to align with the strategic planning timeframe.

SFY2015 Update

The update included an update on successes, collaboration, and barriers of the various strategies funded by First Things First Yuma Regional Partnership Council.

Regional Director's Update

Items included in the update were but not limited to: Site Tour and Board Visit, Preschool Development Grant, First Things First Early Childhood Summit, May 11, 2015 Yuma Regional Partnership Council meeting.

Member Perez exited the meeting temporarily and quorum was momentarily lost at approximately 5:45 p.m. but was regained at approximately 5:50 p.m. and continued with the meeting.

Call to the Public

There were no members of the public who requested to speak at this time.

Announcements & Future Agenda Item Requests

Member Johnson announced her departure from the Regional Council and was presented with a copy of “The Living Tree” Book in appreciation for her service in the Regional Council.

There were no requests at this time.

Next Meeting

May 11, 2015 at the Goodwill of Central Arizona Career Center, 3097 South 8th Avenue, Yuma, Arizona 85364.

Adjourn

There being no further discussion, the meeting was adjourned at approximately 6:03 p.m.

Respectfully submitted on this 11th Day of May, 2015

Approved

Marie Megui, Administrative Assistant III

Rev. Dr. Darren C. Hawkins, Chair

Yuma Regional Partnership Council Professional Development for Early Care and Education Professionals

GRA-RC023-16-0765-01

Summary: One government-to-government agreement. Total requested funds are **\$ 125,000.00**

<i>Applicant</i>	<i>Amount Recommended by the Review Committee</i>	<i>Confidential Description of Program & Rationale for Review Committee Recommendation</i>
<p>Arizona Board of Regents for and on Behalf of Arizona State University and its KAET - Eight, Arizona PBS</p>	<p>\$125,000.00</p>	<ul style="list-style-type: none"> • Recommendation: This application was recommended. • Rationale: Improves the professional skills of those providing care and education to children 5 and younger. • Brief Description: Arizona Board of Regents for and on Behalf of Arizona State University and its KAET - Eight, Arizona PBS • Anticipated Outcomes: Eight – Arizona PBS proposes high quality professional development to 300 individuals in Yuma County. The professional development program will focus on programs and strategies that are based on Developmentally Appropriate Practice. There will be specific focus on executive function, kindergarten readiness and intentional teaching. The method used to provide the high quality professional development will be in the form of monthly mini-conferences with breakout sessions to choose from. The format will be conducted during Saturdays and will meet from 8:00am to 12:00pm. Each participant will have two sessions from which to choose during the professional development opportunity. This model will also offer a full day Yuma Early Childhood Conference in April with a keynote address and up to 30 breakout sessions. To tier the learning to all levels of early learning professional as well as directors of early care facilities, we will offer two cohorts: 1. An Intentional Teacher Cohort of 20 participants and 2. A Director’s Institute with up to 20 participants. • Eight will work with local education and higher education institutions within the FTF Yuma Region and will provide on-site half day institutes at Arizona Western College so all participants have the opportunity to experience a campus environment and

		<p>professional learning communities throughout the grant period. Curriculum and materials will be bilingual (Spanish and English) with presentations made using interpreters and translation headset systems as needed so participation for monolingual speakers is as seamless as possible. Spanish only breakout sessions will also be offered during each institute. Along with the breakout session format for the general early learning professional population, we will offer a specialized cohort where 20 early learning educators will proceed through a book study which models best practices in early childhood education. This book study will be customized with real life learning and time to process and practice. A Director's Institute will all be made available to 20 directors of early care facilities whether center based or home based. This Director's Institute will meet 3 times during the contract year. The Director's Institute will be led by a quality and experienced facilitator who can relate to the director population.</p> <ul style="list-style-type: none"> • Eight will work with FTF Yuma Regional Partnership Council Grantees to incorporate community resources into each institute, including Quality First, AzAEYC, WACOG, Yuma School District One, Child & Family Resources, DES, Child Care Resource & Referral, Arizona Department of Education, Read On Yuma, United Way of Yuma County, Arizona Western College, Easter Seals Blake Foundation and Chicano Por la Causa. • Impacts: The programs expects to service approximately 300 Yuma Region early childhood professionals. Eight – Arizona PBS will provide and facilitate Professional Development for Early Care and Education Professionals for the First Things First (FTF) Yuma Region aligned to the First Things First Standards of Practice, Arizona Early Learning, Head Start and Common Core State Standards.
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Summary Funding Information:

- Total Recommended Funding for the initial award period:
 - \$ 125,000.00 available in initial funding period
 - \$ 125,000.00 recommended funding for initial funding period

- Funding Cycle Information
 - Initial Funding Period: July1, 2015 – June 30, 2016
 - 1st renewal period: July 1, 2016 – June 30, 2017
 - 2nd renewal period: July 1, 2017 – June 30, 2018

Yuma Grantee Renewal

Inclusion of Children with Special Needs Strategy

Contract Number	Grantee	Contract Period	Number of Contract Months	FY 2015 Award	FY 2015 Expenditures YTD	FY 2015 Expenditures as % of Award	Within 30-60% Range (Yes/No)	Out of Range Percentage	FY 2016 Proposed Renewal Amount	Staff Recommendation to Council	Council Recommendation	Recommendation to Board
										Renewal Considerations		

FTF-RC023-14-0459-01-Y2 Easter Seals Blake Foundation - Tucson 07/01/2014-06/30/2015 12 \$230,989.00 \$150,132.67 65.0% No 5.0% \$200,000.00

The goal of Early Care and Education Inclusion Plus is help early care and education providers support children, age birth to five, with developmental delays or disabilities. Specific focus is on:

- Improving the skill level of child care staff
- Providing coaching, training, technical assistance (as needed), and financial resources to improve and maintain family-centered and quality inclusive settings for children
- Establishing and maintaining relationships between target child care/preschool providers, community partners, service providers and families

The two components unique to this individualized program:

- Coaching and training -
- Is available to licensed child care centers, preschool, and certified family child care homes participating in Quality First, Quality First waitlisted or nationally accredited in Yuma County
- Includes regular visits by an Inclusion Coach providing support for individual children, families, and the educational environment
- Supports the child care/preschool provider to conduct regular developmental screening for all children
- Has an emphasis on connecting with and collaborating with community services and resources such as Arizona Early Intervention Program, Local Education Agencies and Raising Special Kids
- Providers funds to purchase materials to supports an inclusive environment
- Includes monthly training on topics related to children with special needs such as inclusive practice, understanding typical development, partnering with families, strategies, support development, making adaptations, and utilizing community resources

Technical assistance-

- Available for child care centers, preschools and family child care homes that need immediate, short term help with specific child
- Quality First participation is not required

It is recommended that this grant be approved for renewal. The grantee is meeting its contracted service units. ECEI+ has served a total of 25 child care/preschool providers (12 centers and 13 homes) thus far during this program year. Fifteen (15) providers are enrolled in the Intensive Individualized Program and have received training on inclusive practices and regularly scheduled on-site coaching (2x/month for homes, 4x/month for centers). Ten (10) providers have been served in the Targeted Technical Assistance (TTA) option. These TTA providers have received up to 6+ visits this program year consisting of coaching support for teachers with individual children with special needs/challenging behavior. ECEI+ required service units for FY15 is 24 providers.

ECEI+ has participated in their second Quality Assurance (QA) Assessment since the inception of the program in January 2011. 2015 QA assessment results show ECEI+ has met 54 out of the 57 program standards at 100%, and has met 3 standards at 50-99%. Inclusion Coaches were complimented on the positive relationships built with the child care/preschool providers enrolled in ECEI+.

Quality and Access

Service Unit	2015 Contracted Units	2015 Q1 Actuals**	2015 Q2 Actuals**	2015 Q3 Actuals**	2015 Q4 Actuals**	Year-to-Date Actuals**	Percent of Contracted	Within 30-60% Range	Out of Range Percentage	FY 2016 Proposed Contracted Units
Number of center based providers served	8	10	10			10	125.0%	No	65.0%	10
Number of home based providers served	16	20	20			20	125.0%	No	65.0%	16
Number of participating children with special needs	30									26

Yuma Grantee Renewal

Family Support – Children with Special Needs Strategy

Contract Number	Grantee	Contract Period	Number of Contract Months	FY 2015 Award	FY 2015 Expenditures YTD	FY 2015 Expenditures as % of Award	Within 30-60% Range (Yes/No)	Out of Range Percentage	FY 2016 Proposed Renewal Amount	Staff Recommendation to Council	Council Recommendation	Recommendation to Board
											Renewal Considerations	

FTF-RC023-14-0454-01-Y2 Easter Seals Blake Foundation - Tucson 07/01/2014-06/30/2015 12 \$280,000.00 \$175,692.45 62.7% No 2.7% \$240,000.00

The Yuma Region Parents as Teachers (YPAT) addresses the needs of children with special health and/or developmental needs by providing a comprehensive array of intervention and support services for Yuma Region families with children birth to age five who have been screened and referred for state early intervention services but were found not to qualify. Easter Seals Blake Foundation will utilize the evidenced based home visiting Parents as Teachers model. The program is to provide the information, support and encouragement parents need to help their children develop optimally during the crucial early years of life. The four primary goals of the Yuma Parents as Teachers Program (YPAT) are: 1) Increase parent's knowledge of early childhood development and improve parenting practices; 2) provide early detection of developmental delays and health issues; 3) prevent child abuse and neglect; and 4) increase children's school readiness and school success. The program includes the following components:
 -Personal visits by a certified Parent Educator to support parents in their parenting role.
 -Group Meetings to provide opportunities for parents to acquire information about development, parenting, positive parent-child interaction, while gaining support from each other.
 -Screening to provide regular information about child health and development status, increase parents' understanding of their child's development, and identify strengths, abilities and areas of concern.
 -Linkages and referrals to community networks and resources.

It is recommended that this grant be approved for renewal. The grantee is exceeding their contracted service units. YPAT-SP has served 95 families to date, this number represents 20 additional families than the contracted service number. 972 home visits completed. A total of 47 ASQ screenings, 15 vision screenings, and 9 hearing screenings have been conducted. 75 Referrals were made to the following: AZEIP, Special Education- Yuma District 1, Crane District, Somerton and Gadsden Districts, Department of Developmental Disabilities, Health Insurance, Mental Health Counseling, Housing Support, Financial Family Emergency Assistance, Dental Provider and Legal assistance.
 A total of 27 Group Connections have been conducted this fiscal year in Yuma, San Luis, Somerton, and Wellton areas. Presentations have included: Opening Doors Curriculum, San Luis & Wellton Fire Department, PBS 8 Literacy Program, Brain Box Program, Arizona Children's Association, ACTS Mental Health, Sunset Clinic on New Health Care Law, Raising Special Kids, and First Smiles Dental Hygiene program.
 Currently the program is meeting PAT required standards in the following areas:
 - 60% of newly enrolled families had a an initial family-centered assessment within 90 days of enrollment (required standard is 60%)
 - 68% of families have at least one documented goal (required standard 60%)
 - 95% of families are receiving the required amount of visits (required standard 60%)
 - 64% of families received a referral to at least one community resource (required standard 60%)

Health

Service Unit	2015 Contracted Units	2015 Q1 Actuals**	2015 Q2 Actuals**	2015 Q3 Actuals**	2015 Q4 Actuals**	Year-to-Date Actuals**	Percent of Contracted	Within 30-60% Range	Out of Range Percentage	FY 2016 Proposed Contracted Units
Number of children receiving screening	80	38	42			80	100.0%	No	40.0%	75
Number of families served	80	147	152			152	190.0%	No	130.0%	75
Number of developmental screenings conducted	80	23	22			45	56.3%	Yes	0.0%	75
Number of vision screenings conducted	80	8	11			19	23.8%	No	-6.3%	75
Number of hearing screenings conducted	80	7	9			16	20.0%	No	-10.0%	75

Yuma Grantee Renewal

Oral Health Strategy

Contract Number	Grantee	Contract Period	Number of Contract Months	FY 2015 Award	FY 2015 Expenditures YTD	FY 2015 Expenditures as % of Award	Within 30-60% Range (Yes/No)	Out of Range Percentage	FY 2016 Proposed Renewal Amount	Staff Recommendation to Council	Council Recommendation	Recommendation to Board
Renewal Considerations												

ISA-RC023-15-0702-01 University of Arizona Yuma Cooperative Extension 07/01/2014-06/30/2015 12 \$303,266.00 \$227,449.50 75.0% No 15.0% \$220,000.00

Childhood tooth decay (cavities) is one of the most common preventable diseases. Tooth decay may cause pain where the child may not be able to speak, eat, learn, or sleep properly. Poor dental hygiene may even lead to more chronic illnesses. The First Smiles program will provide preventative dental health education and fluoride varnishing to children birth to five in Yuma County. This program will target caregivers (parents, guardians, child care) and professionals through outreach programs. Outreach programs directly bring the education and services to the people (including children). Cavities can be prevented with early dental visits, brushing, flossing, healthy diets, and education. The First Smiles program of Yuma County will provide education and prevention services so that children will have good oral health to be healthy and ready to learn.

It is recommended that this grant agreement be approved for renewal. The grantee is on track to reach the goal of 5,000 varnishes this year. The grantee is also going beyond expectations. From their program update they reported, "One way that we are going beyond expectations of the grant is through our education. During almost every classroom visit we provide education to the children prior to the dental screenings and fluoride varnish application. Not only do the children learn about their teeth and proper oral hygiene, but we have seen an increase in cooperation levels when it comes time for the screening. We hope that positive experiences with us also mean happy and healthy visits at the dentist. So far, this fiscal year we have provided education to 3,024 children and 608 adults."

Health

Service Unit	2015 Contracted Units	2015 Q1 Actuals**	2015 Q2 Actuals**	2015 Q3 Actuals**	2015 Q4 Actuals**	Year-to-Date Actuals**	Percent of Contracted	Within 30-60% Range	Out of Range Percentage	FY 2016 Proposed Contracted Units
Number of fluoride varnishes applied	5,000	1,208	1,221			2,429	48.6%	Yes	0.0%	3,625
Number of participating adults	250	354	373			727	290.8%	No	230.8%	180
Number of participating professionals	50									35
Number of children receiving oral health screenings	5,000	1,213	1,232			2,445	48.9%	Yes	0.0%	3,625
Number of prenatal women receiving oral health screenings	50	12	5			17	34.0%	Yes	0.0%	35

Yuma Grantee Renewal

Food Security Strategy												
Contract Number	Grantee	Contract Period	Number of Contract Months	FY 2015 Award	FY 2015 Expenditures YTD	FY 2015 Expenditures as % of Award	Within 30-60% Range (Yes/No)	Out of Range Percentage	FY 2016 Proposed Renewal Amount	Staff Recommendation to Council	Council Recommendation	Recommendation to Board
										Renewal Considerations		
GRA-RC023-15-0703-01	Yuma Community Food Bank	07/01/2014-06/30/2015	12	\$50,000.00	\$45,370.00	90.7%	No	30.7%	\$20,000.00	Yes		
Family Support	The YCFB will work with different local agencies that support food insecure children, between the agencies and YCFB there will be 908 vouchers distributed throughout families with children of ages 5 and under. The YCFB will work with Preschool throughout the county and provide 3900 backpacks throughout the year. The preschool staff will identify the children that would participate in the FTF backpack program.										It is recommended that this grant be approved for renewal. The Yuma Community Food bank is on track to meet their contracted service unit numbers. Their narrative reports have expressed success in distributing backpacks to 358 preschool students twice a month. These students attend preschools in South Yuma County as well as throughout the City of Yuma. Staff is dedicated to ensuring the backpacks are distributed according to schedule. Preschool officials have expressed how much the families look forward to receiving a backpack.	
	Service Unit	2015 Contracted Units	2015 Q1 Actuals**	2015 Q2 Actuals**	2015 Q3 Actuals**	2015 Q4 Actuals**	Year-to-Date Actuals**	Percent of Contracted	Within 30-60% Range	Out of Range Percentage	FY 2016 Proposed Contracted Units	
Number of food boxes distributed	4,964	529	2,473			3,002	60.5%	No	0.5%	3,333		

Yuma Grantee Renewal

Home Visitation Strategy													
Contract Number	Grantee	Contract Period	Number of Contract Months	FY 2015 Award	FY 2015 Expenditures YTD	FY 2015 Expenditures as % of Award	Within 30-60% Range (Yes/No)	Out of Range Percentage	FY 2016 Proposed Renewal Amount	Staff Recommendation to Council	Council Recommendation	Recommendation to Board	
										Renewal Considerations			
FTF-RC023-14-0453-01-Y2	Child and Family Resources Inc.	07/01/2014-06/30/2015	12	\$337,157.00	\$245,533.88	72.8%	No	12.8%	\$288,065.00	Yes			
<p>Healthy Families is an evidence-based nationally accredited family support program. Healthy Families has been implemented and recognized as a prevention program that works with prenatal and postnatal families, offering free and voluntary home visiting and other support services. Staff works with families in helping them identify their strengths and areas of growth using family-centered, culturally competent and strength-based strategies. This program helps new parents, particularly those facing the greatest challenges; get their babies off to a good start in life. Prenatally and or shortly after the birth of a baby is an opportune time to help parents learn new, positive parenting skills, to replace past, potentially harmful ones, and to empower parents to take on the important role as their child's first teacher. Healthy Families screens and assesses pregnant women or mothers of newborns in the hospital to assess their strengths, challenges and needs. Identified families are offered an evidence based array of home-based family support and educational services Families are engaged in developing family goals through supportive and collaborating relationships with their Family Support Worker. By starting services prenatally or immediately after the birth of a baby, we increase the opportunities for these children to achieve success in school and beyond. The goals of Healthy Families are to prevent child abuse and neglect, foster child wellness and appropriate developments, promote positive parent-child interaction, and enhance family health and functioning. The goals are achieved through home visits, parent groups, and linkages to community resources.</p>										<p>It is recommended that this grant be approved for renewal. From July 1, 2014 to March 30, 2015, the program has served 116 families (129% of the service population of 90 families). The program had an averaged home visit rate of 97% in 2014. This grantee also continues to collaborate with First Smiles Yuma in order to provide dental kits to families. Their staff has also attended 2 Healthy Families parent events providing free dental screening for children less than 5 years of age.</p>			
Service Unit				2015 Contracted Units	2015 Q1 Actuals**	2015 Q2 Actuals**	2015 Q3 Actuals**	2015 Q4 Actuals**	Year-to-Date Actuals**	Percent of Contracted	Within 30-60% Range	Out of Range Percentage	FY 2016 Proposed Contracted Units
Number of children receiving screening				0	43	50			93				80
Number of families served				90	232	251			251	278.9%	No	218.9%	80
Number of developmental screenings conducted				90	43	50			93	103.3%	No	43.3%	80
Number of vision screenings conducted				90	43	0			43	47.8%	Yes	0.0%	80
Number of hearing screenings conducted				90	0	0			0	0.0%	No	-30.0%	80

Family Support

Yuma Grantee Renewal

Parent Education Community-Based Training Strategy (FY16 Parenting Education)

Contract Number	Grantee	Contract Period	Number of Contract Months	FY 2015 Award	FY 2015 Expenditures YTD	FY 2015 Expenditures as % of Award	Within 30-60% Range (Yes/No)	Out of Range Percentage	FY 2016 Proposed Renewal Amount	Staff Recommendation to Council	Council Recommendation	Recommendation to Board
											Renewal Considerations	

GRA-RC023-15-0697-01 Arizona Board of Regents for and on Behalf of Arizona State University and its Eight - KAET, Arizona PBS

The Yuma County Early Literacy Project will accomplish the goal to increase the availability, quality and diversity of relevant resources that support language and literacy development for young children and their families. The project will focus on increasing the percentage of families with children birth through age five who maintain language-and literacy-rich home environments and read to their children daily in their primary language.

Eight Educational Outreach - ASSET will provide six (6) no-cost, voluntary two-hour workshops developed around the key early childhood language and literacy development areas. The workshops will incorporate the latest research about the most effective ways for young children birth to age 5 to build pre-emergent literacy skills. Through discussion, video, online presentations, and interactive activities, participants will learn ways to reinforce language and literacy development concepts and gain a better understanding of key child development stages. The Project also includes a childcare component where children will be engaged with PBS content for their own literacy growth and development. A robust process of review to ensure programs are supported by research, value the family, use approaches considered best practice and are responsive to the specific needs identified in each region.

It is recommended that this grant be approved for renewal. The Yuma Early Literacy Project has provided 17 series of 6 workshops that are 2 hours in length each throughout Yuma County. The evidence-informed curriculum has helped to make sustainable changes in a family and integrate all of the following core components in the First things First Early Language and Literacy Programs in Home and Community Settings, Standards of Practice: - (1) Provide interactive literacy activities between parents and their children, and (2) Offer training for parents regarding how to be the primary teacher for their children and full partners in the education of their children, and (3) Incorporate parent literacy training that leads to economic self-sufficiency, and (4) Include an age-appropriate education to prepare children for success in school and life experiences - specifically targeting literacy acquisition making effort to narrow the word-gap with all participating families.

Included in these series have been 2 Train the Trainer opportunities with special literacy packages for organizations and school districts to provide and sustain the Yuma Early Literacy series of workshops with their own families. San Luis Preschool in Gadsden Elementary School District and WACOG (Western Arizona Council of Governments)/ San Luis Head Start at Rancho Viejo Elementary School (in Crane Elementary School District) and San Luis Head Start have 10 early childhood educators now offering YELP workshop series to families with children waiting to enroll and in the community. Crane Elementary Schools continued to offer workshops for their incoming kindergarten families, having participated in the Train the Trainer opportunity last year with 17 early childhood educators representing every primary school. To date 33 adults have completed the full series of 6 workshops, 32 additional adults will complete the series this month and 20 additional adults will complete prior to fiscal year end (projection: 85 for the full series, FY15).

Family Support

Service Unit	2015 Contracted Units	2015 Q1 Actuals**	2015 Q2 Actuals**	2015 Q3 Actuals**	2015 Q4 Actuals**	Year-to-Date Actuals**	Percent of Contracted	Within 30-60% Range	Out of Range Percentage	FY 2016 Proposed Contracted Units
Number of adults completing a series	75		12			12	16.0%	No	-14.0%	50

Yuma Grantee Renewal

****Quarterly Data Submission Value (Double Asterisk)**

Null (empty box) = Grantee reported that this is not part of the grantee's contract and did not provide data. Any other numeric entry (zero or greater) indicates a number reported by grantee.

Goodwill of Central Arizona

Mission

“We Put People to Work”

(Internally & Externally)

The Goodwill Movement

- Founded in 1902 by Edgar J. Helms, a Methodist Minister
- Philosophy: “Not charity, but a chance.”



The First Goodwill



- Boston, Massachusetts
- Helms took up a collection of household goods in need of repair so that the poor and unskilled could work and learn.

Goodwill Industries International

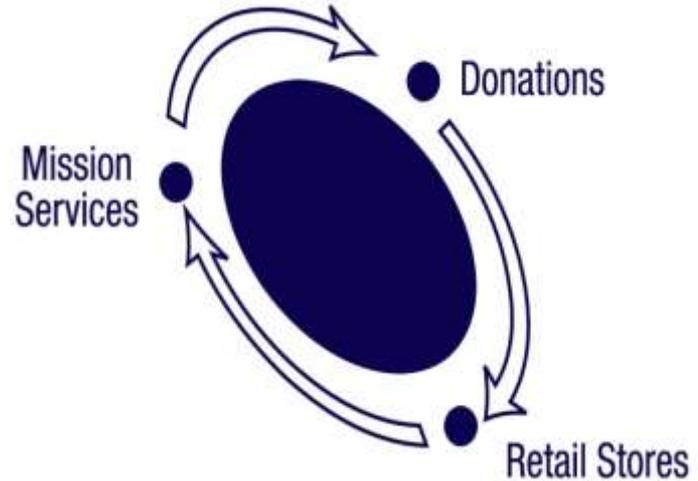
- Membership (Dues) Organization
- Based in Rockville, Maryland
- 165 Regionally Independent Goodwill's in U.S.
- 15 Countries

GICA - Nationally

- Total Revenue: **6th**
- Job Placements: **2nd**
- People Served: **8th**

Our Commitment to Arizona

- Material donations of clothing and household items are the life blood of Goodwill.
- We accept donations from the public and resell them in our retail stores.
- We turn donations into dollars that support human services programs that revitalize our local community.



2014 WFD Outcomes

People Served	74,881
Job Placements	44,685
Economic Impact	\$1.17 billion

** Independent analysis conducted by Elliot Pollack & Company*

Goodwill Business Lines

Retail



+

Commercial
Maintenance &
Real Estate

=

Workforce Development



Service Lines

1. Job Seeker Experience

- Skill Appraisal
- Resume Development/Interview Coaching
- Career Success Plan

2. Employer Experience

- Relationship Management
- Sourcing & Events

3. Community Experience

- Community Events – HOPE Fest
- Career Center Events
- Access Points
- Salvation Army/Skills Center/Fresh Start

4. Quality & Analytics

- Quarterly audits of served and job placements
- Management of SOP's (updated annually)
- Process map customer experiences

Key Performance Indicators

Measure	2011	2012	2013	2014
Served	35,956	41,922	59,607	74,881
Placements	12,481	15,563	23,506	44,685
Avg. Visits	3.97	3.94	3.76	3.70
Avg. Wage	\$8.97	\$9.80	\$10.33	\$10.47
Placement Ratio	34%	37%	9%	60%
Cost per Served*	\$276	\$150	123	99
Cost per Placement**	\$796	\$405	\$316	\$276
Economic Impact***	\$362m	\$494m	\$734m	\$1.17b

Total expenses divided by total served / **Total expenses divided by total placements / *Independent analysis by Elliot Pollack & Co.*

Summary

1. Maintain **Focus** on what we do **Best**
2. Continue to **Grow** with **Quality**
3. Increase Strategic **Partnerships**

Thank you

San Juana Macias, Yuma District Manager

Goodwill of Central AZ

Goodwill Career Center

3097 S. 8th Avenue

Yuma, AZ 85364

FIRST THINGS FIRST



Regional Director Update
May 2015

5/11/2015

READY FOR SCHOOL. SET FOR LIFE.

- Update on Unfunded Approaches



YUMA COUNTY
Early Childhood
Collaborative

Save the Date!

These meetings have evolved beyond networking and are moving towards all of us coming together to enhance our Early Childhood System for all of our Yuma families and children. Our families and children need your attendance and leadership!

May 19, 2015
10:00am-12:00pm
Yuma Police Department
1500 S. First Ave.
Yuma, AZ 85364

"Teamwork is the fuel that allows common people to attain uncommon results" – Unknown Author

LEADERSHIP TEAM


EARLY LEARNING
SUA ARVIENTA
RAQUEL MUÑOZ

EARLY LITERACY
IRENE GARCIA
MARIA ANGELINA

FAMILY SUPPORT
ROSIE FERRERA
ROSE TAYLOR

HEALTH
AMANDA VALDEZUELA
JOSE AMPARO

TO RSVP
PLEASE CALL
928-343-3020
E-MAIL
emw@yccff.gov
www.yccff.gov

- Strategic Planning for SFY2017
- June Yuma Regional Partnership Council Meeting
- FTF Early Childhood Summit: August 24-5 Phoenix, Arizona